



**KNIGHT-SWIFT**  
SUPPLY CHAIN

# The Q1 2026 Fixture Consolidation Report

A Deep-Dive into Reducing Cost, Risk,  
and Chaos in Multi-Supplier Retail Projects



## Executive Summary

Store fixture logistics is no longer just a back-of-house function — it's a make-or-break piece of modern retail execution. Delayed deliveries, scattered vendors, and lack of inventory visibility can cost retailers millions in revenue, labor, and market timing. **Knight-Swift Supply Chain (KSSC)** specializes in fixture consolidation programs for national and regional retailers, delivering measurable savings in transportation, labor, and lost revenue while improving project execution and sustainability. This report breaks down exactly how it works — with real data, expert-level insights, and specific recommendations for 2025 and beyond.

### The State of Retail Fixture Logistics according to Deloitte and McKinsey's 2025 industry forecasts:

**68%**

of retailers plan to expand or remodel physical stores in 2025.

**87%**

of projects involve more than 10 vendors per store.

**54%**

report project delays tied directly to logistics breakdowns.

Retail fixture logistics is no longer a simple shipping task — it requires project management, inventory control, and strategic freight execution. That's where fixture consolidation becomes essential.

# What Is Fixture Consolidation?

It's not just about storage or shipping — it's about orchestrating dozens of moving parts into one streamlined delivery experience.

## At KSSC, Fixture Consolidation Includes:

- Coordinating shipments from 10–60+ vendors per store
- Inventorying and inspecting incoming freight
- Consolidating by store and by phase
- Delivering in sequenced waves timed to installers' exact needs
- Managing returns, reuse, and refurbishment



## KSSC Fixture Consolidation in Action

### Case Study: National Retailer, Multi-Year Rollout

#### Scope:

- Fixture consolidation for remodels, new stores, modular resets, and disaster recovery
- Inventory management and return processing
- Asset tracking for serialized equipment (gondola movers, pallet jacks, etc.)

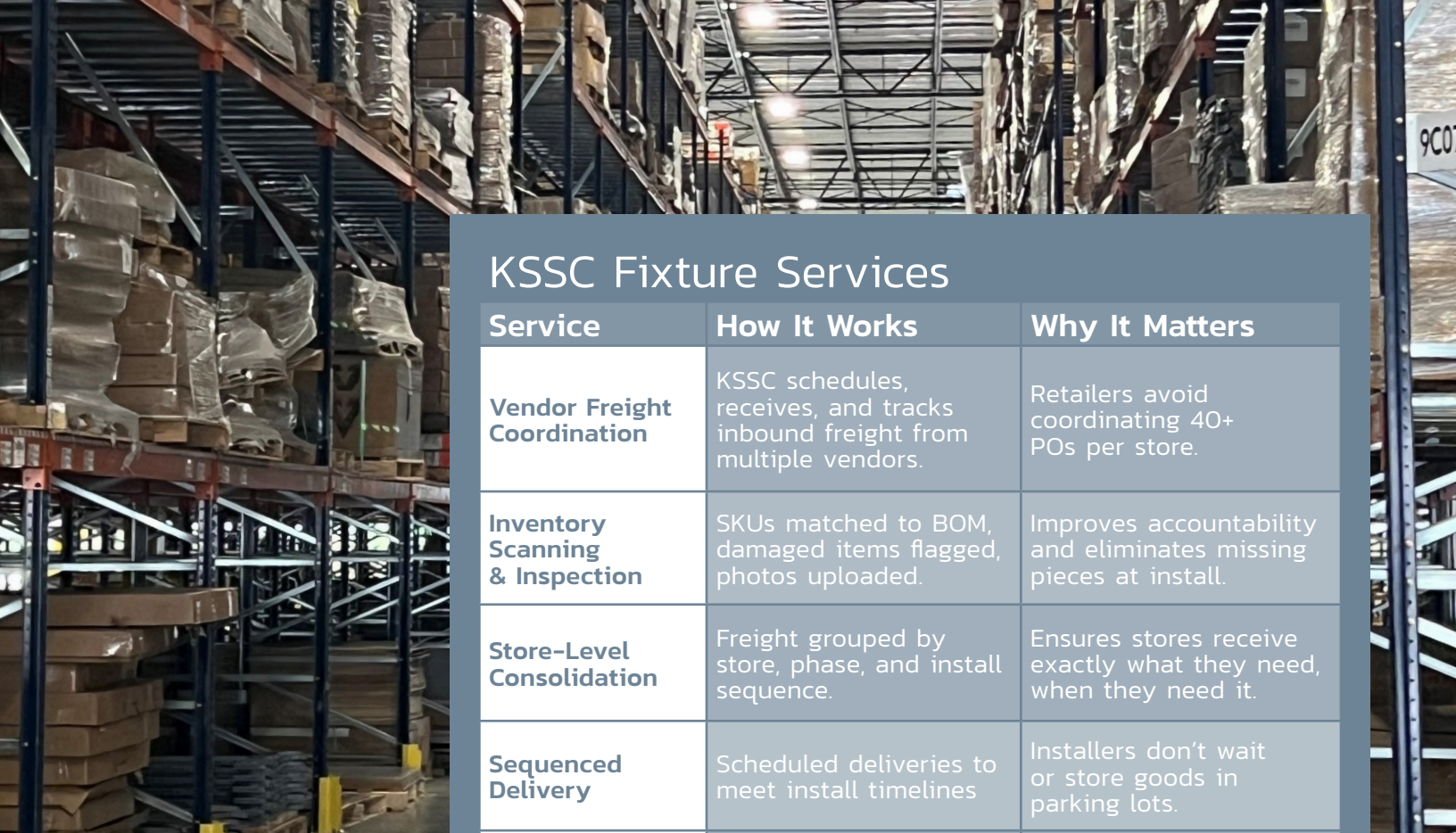
#### Financial Impact:

Category	Savings
Fixture Procurement	10% average savings via bulk purchasing
Freight Optimization	\$1.73M saved annually via vendor consolidation and maximized trailer cube
Reduced Revenue Loss	\$346K/year by preventing late store openings
Labor Efficiency	Eliminated \$48K/day in idle installer wages

#### Freight Consolidation Example:

- 2023: 12,590 shipments @ 22.5 pallets/load
- 2024: 11,984 shipments @ 25.1 pallets/load

= 1,385 fewer loads → **\$1.73M in savings @ \$1,250/load**



## KSSC Fixture Services

Service	How It Works	Why It Matters
<b>Vendor Freight Coordination</b>	KSSC schedules, receives, and tracks inbound freight from multiple vendors.	Retailers avoid coordinating 40+ POs per store.
<b>Inventory Scanning &amp; Inspection</b>	SKUs matched to BOM, damaged items flagged, photos uploaded.	Improves accountability and eliminates missing pieces at install.
<b>Store-Level Consolidation</b>	Freight grouped by store, phase, and install sequence.	Ensures stores receive exactly what they need, when they need it.
<b>Sequenced Delivery</b>	Scheduled deliveries to meet install timelines	Installers don't wait or store goods in parking lots.
<b>Reverse Logistics</b>	KSSC handles returns, refurb, and liquidation.	Minimizes landfill waste and creates store credit from surplus.
<b>Asset Management</b>	Serialized equipment tracked and redeployed.	High-value tools aren't lost between projects.

## Who Benefits from KSSC Fixture Consolidation?

- **Big-Box Retail:** Full-store remodels, multi-region expansion
- **QSR / Fast Casual:** Rapid franchise build-outs and brand refreshes
- **Pharmacy & C-Store Chains:** Multi-supplier modular resets
- **Specialty Retail:** Seasonal roll-outs, flagship store openings



## Why Retailers Are Making the Shift

Risk	Cost
Missed Store Opening	Avg. \$346,000/day in lost revenue
Installer Downtime	Avg. \$48,000/day for 300 workers
Storage Inefficiencies	Avg. \$11,000/day in rent at 185K sq ft store
Expedited Freight	+35–50% markup over consolidated planning
Fixture Waste	Thousands in landfill disposal costs

KSSC eliminates these risks through sequenced deliveries, freight optimization, and inventory intelligence.

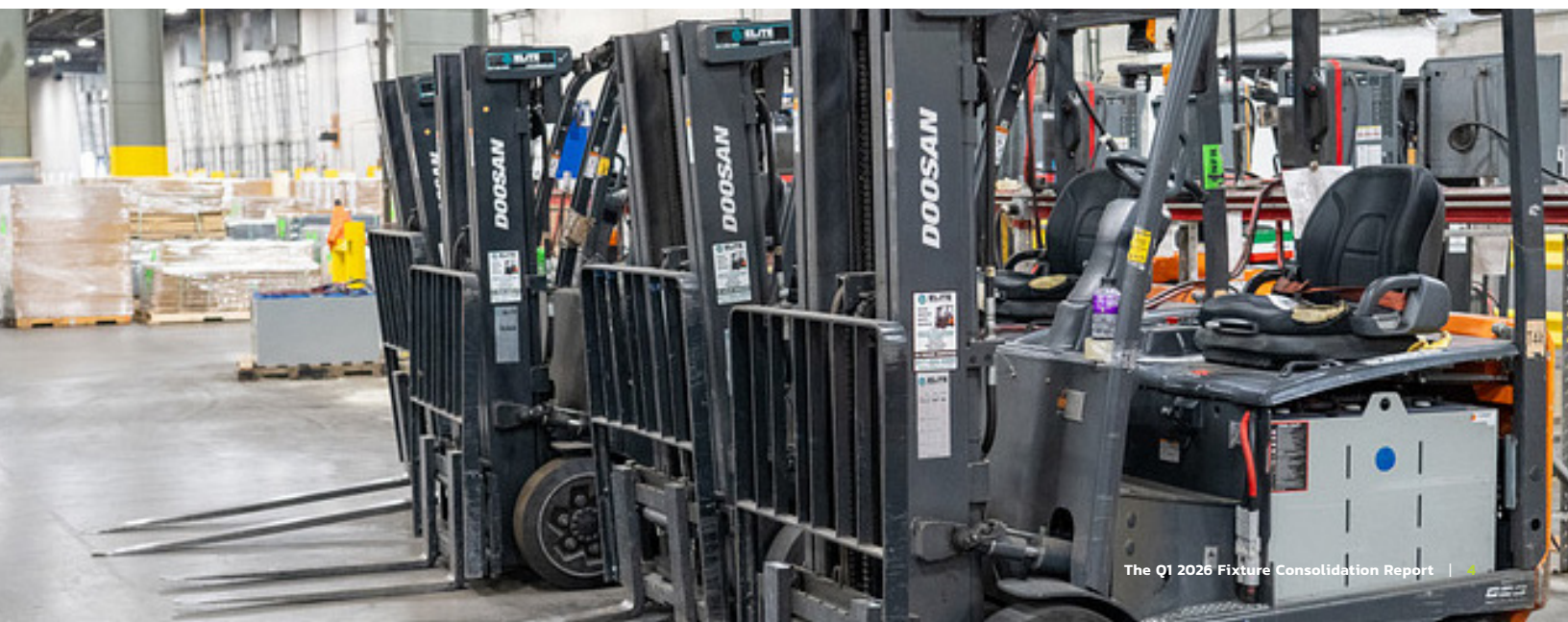
## Sustainability in Fixture Logistics

**KSSC enables environmental accountability through:**

- Return & refurbishment programs for reusable fixtures
- Recycling partnerships based on DC geography
- Reduced carbon footprint via consolidated shipments and optimized trailer loads

*“Fixture logistics should never be a landfill problem. Our programs close the loop.”*

– KSSC Team





## The 2026 Outlook

### What Retail Leaders Should Expect in the Coming Year:

- **Increased pressure to open stores faster:** Investors and boards are demanding returns.
- **Greater need for asset tracking:** Serialized fixture tracking becomes standard.
- **AI-led demand planning:** Fixture logistics will need to respond to faster-moving forecasts.
- **Sustainability regulations:** Retailers will face pressure to document waste-reduction efforts.

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## Questions to Vet Your Fixture Logistics Partner

### Ask these before you sign any contract:

- Can they sequence by fixture install phase — not just by store?
- Do they inventory and inspect incoming freight?
- Can they provide SKU-level visibility and real-time dashboards?
- Do they manage returns or just ship and forget?



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